

# Julia for simulation using a planning model for helping SMEs in Decision Making



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 Julia & Optimization days 2024

**1. introduction**

**2. top-down decision process in traditional SMEs**

**3. group decision process**

**4. production planning model for simulation**

**5. production planning model**

**6. focus on an industrial problem**

**7. perspectives & conclusion**

# I. introduction

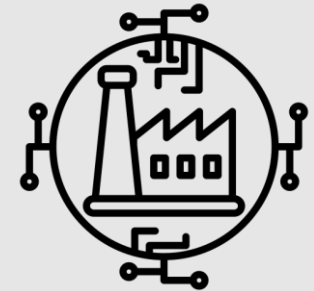
Small and  
Medium  
Enterprise



Volatile  
Uncertain  
Complex  
Ambiguous



Industry 5.0  
solutions



## 2. top-down decision process in traditional SMEs

EXTERNAL ENVIRONMENT

STRATEGIC LEVEL



executive officer

strategic decision

issues

TACTIC LEVEL



industrial director



marketing director



environment knowledge

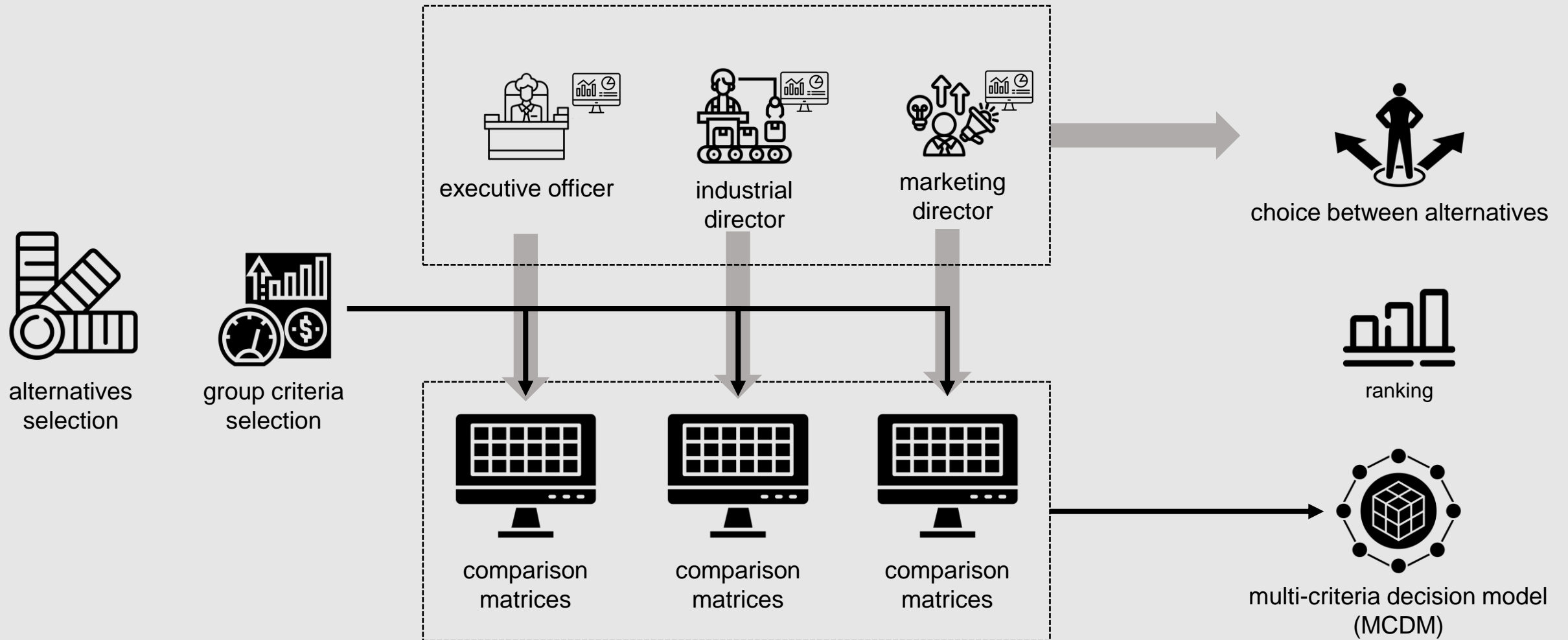
OPERATIONNAL LEVEL

tactic decision

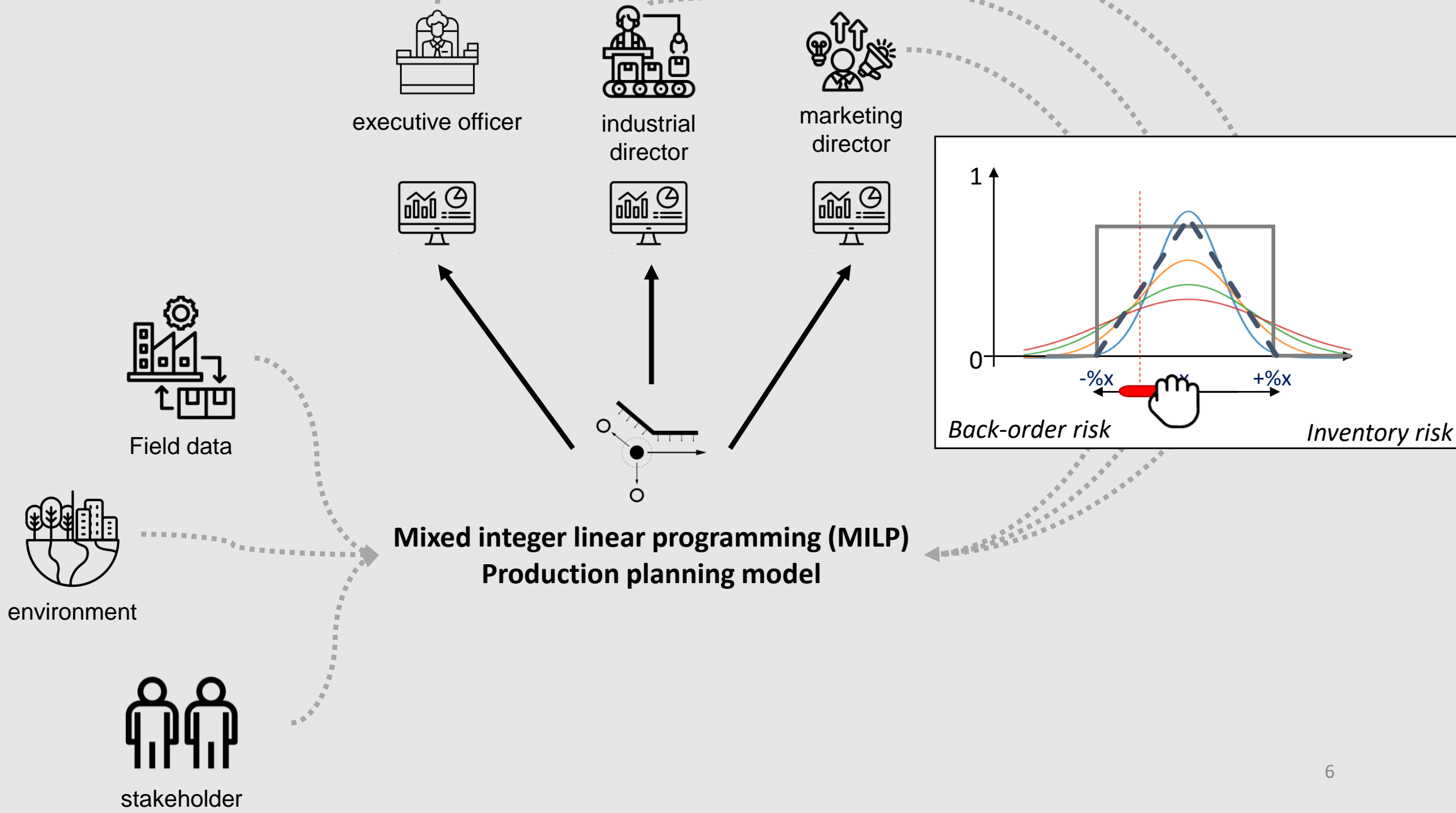
issues



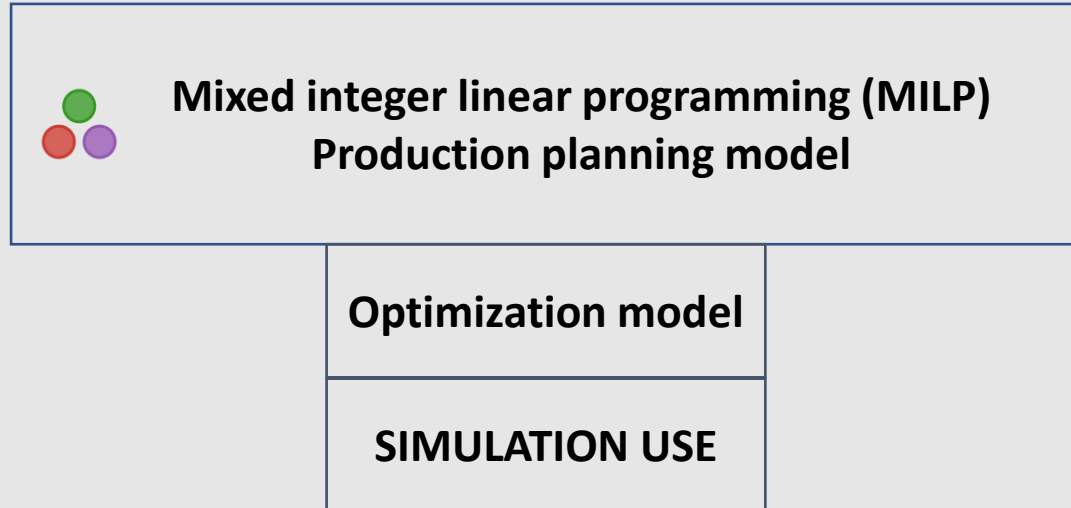
### 3. group decision process



# 4. production planning model for simulation



## 5. production planning model



Cbc (COIN-OR  
Branch and cut)  
solver

# 5. production planning model data

	<i>Uncontrollable parameters</i>
$t$	<i>indexes of period</i>
$HP$	<i>total number of periods</i>
$i,j$	<i>indexes of items</i>
$ITEMS$	<i>set of items</i>
$BOM_{i,j}$	<i>BOM links between any items,</i>

	<i>Controllable parameters</i>
$D_{i,t}$	<i>Demand of any end-items</i>
$r$	<i>indexes of resources</i>
$R$	<i>Sets of resources</i>
$ROU_{i,r}$	<i>Usage of resource for each items</i>
$c_i$	<i>unitary cost of a sourced items</i>
$ic_i$	<i>inventory cost</i>
$bc_i$	<i>backorder cost</i>
$rc_r$	<i>resources cost</i>
$C_r$	<i>Capacity of resources</i>

	<i>Variables</i>
$INV_{i,t} \geq 0$	<i>inventory of any items</i>
$BO_{i,t} \geq 0$	<i>backorder of any items</i>
$Tr_{i,t} \geq 0$	<i>Transfert or deliveries of any items</i>
$X_{i,t} \geq 0$	<i>supply of any resources, either internal or external</i>



## 5. production planning model

$$\text{maximize } \sum_{t=1}^{HP} \left[ \sum_i pv_i Tr_{i,t} - \sum_i ic_i INV_{i,t} - \sum_i bc_i BO_{i,t} - \sum_i c_i X_{i,t} \right] \quad (1)$$

$$\text{s.t. } \left| \begin{array}{l} INV_{i,t} - BO_{i,t} = INV_{i,t-1} - BO_{i,t-1} + X_{i,t} - \sum_{j \neq i} BOM_{j,i} * X_{j,t} - Tr_{i,t}, \forall i \in ITEMS, \forall j \in ITEMS, \forall t \in \{1:HP\} \end{array} \right. \quad (2)$$

$$\left| \begin{array}{l} \sum_i ROU_{i,r} * X_{i,t} \leq C_r, \forall t \in \{1:HP\}, \forall r \end{array} \right. \quad (3)$$

$$\left| \begin{array}{l} Tr_{i,t} + BO_{i,t} = D_{i,t} + BO_{i,t-1}, \forall i \in ITEMS, \forall t \in \{1:HP\} \end{array} \right. \quad (4)$$

$$\left| \begin{array}{l} Tr_{i,t}, BO_{i,t}, INV_{i,t}, X_{i,t} \geq 0, \forall i \in ITEMS, \forall t \in \{1:HP\} \end{array} \right. \quad (5)$$

## 6. focus on an industrial problem



SMEs strategic decision  
(*planning horizon of one year*)

choice between two alternatives: deliveries  
**aggregated every 15 days** or **continuous deliveries**

3 decider : **Executive officer, Marketing director,**  
and **industrial director**

3 decision criteria	Executive officer	Industrial director	Marketing director
Inventory impact	Global cost	Inventory quantity	Back-order quantity
Corporate Social Responsibility (CSR) performance	CO2e/unit of added value	M3 lost by truck	CO2e/unit of added value
Client satisfaction	Delivery time	Delivery time	Delivery time



KPI for each deciders

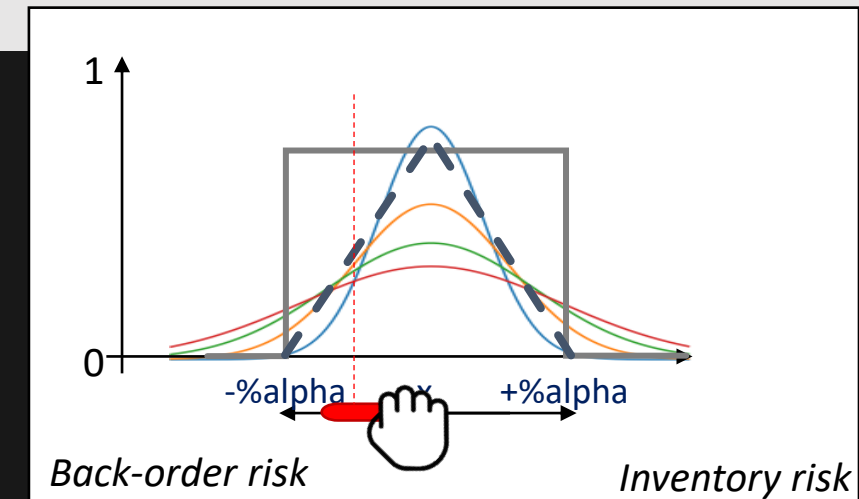
## 6. production planning model usage

Demand recuperation for each items

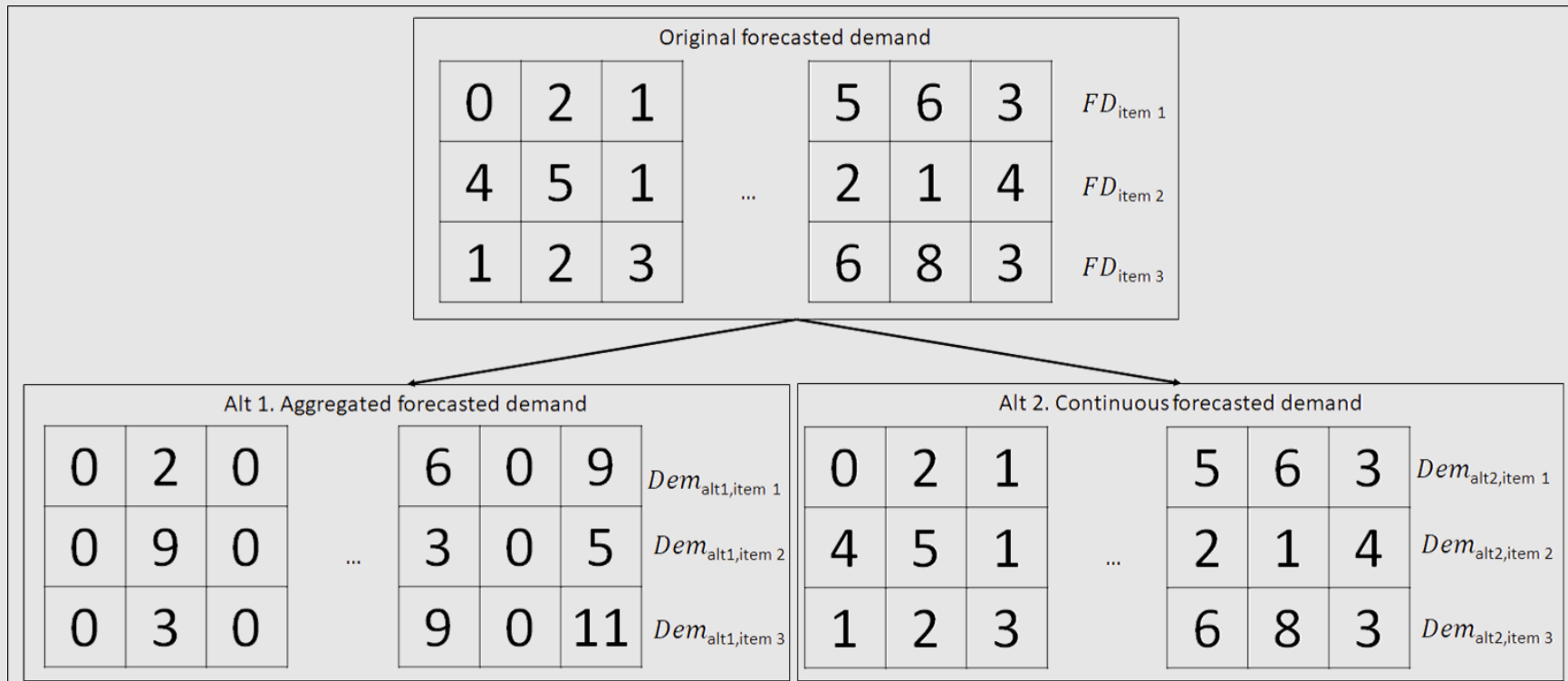
```
1 demand = ReadData(raw".\DataUsine - V2\Dem-i_t.csv")
✓ 1.2s
Dict{Any, Any} with 8 entries:
"creche" => [0, 0, 5, 7, 0, 9, 9, 4, 10, 1 ... 3, 6, 6, 5, 0, 7, 5, 10, 4,...
"salon" => [0, 2, 2, 2, 2, 3, 3, 3, 4, 4 ... 2, 3, 2, 1, 2, 2, 1, 2, 1, 2]
"sdj" => [0, 5, 4, 3, 2, 1, 0, 0, 0, 0 ... 1, 0, 2, 1, 4, 6, 4, 8, 6, 5]
"chaise" => [0, 0, 0, 0, 0, 0, 0, 0, 0, 0 ... 0, 0, 0, 0, 0, 0, 0, 0, 0, 0]
"bois_brut" => [0, 0, 0, 0, 0, 0, 0, 0, 0, 0 ... 0, 0, 0, 0, 0, 0, 0, 0, 0, 0]
"vis" => [0, 0, 0, 0, 0, 0, 0, 0, 0, 0 ... 0, 0, 0, 0, 0, 0, 0, 0, 0, 0]
"table" => [0, 0, 0, 0, 0, 0, 0, 0, 0, 0 ... 0, 0, 0, 0, 0, 0, 0, 0, 0, 0]
"meuble" => [0, 0, 0, 0, 0, 0, 0, 0, 0, 0 ... 0, 0, 0, 0, 0, 0, 0, 0, 0, 0]
```

First step to take care of human behaviour

```
1 #----#Delivery policies#----#
2 Alt = [1,2] #Number of alternatives
3 Cl = [2,1] #Delivery cycle for each policies
4 tau = 0 #Period of the beginning of the plan
5 n = zeros(Int, maximum(Alt))
6 for i in 1:length(Alt)
7 | n[Alt[i]] = HP ÷ Cl[i] #Number of horizon splitting
8 end
9 DemandeSimu = Dict()
10 #----#Human behavior facing uncertainty#----#
11 alpha = 1.0
12 for (key, vecteur) in demand
13 | DemandeSimu[key] = alpha .*demand[key] #Delivery quantity altered by the decider if necessary
14 end
```



# 6. production planning model usage



## 6. production planning model usage

Demand aggregation depending on the alternative for each items

$$Cl = \{Cl1, Cl2, \dots, CLn\}$$

*Delivery cycle for each alternative in period of time*

$$FD_{i,t}, \forall i \in ITEMS, \forall t \in \{1: HP\}$$

The forecasted demand is aggregated in function of each alternative:

$$n_{Alt} = \frac{HP}{CL_{Alt}}, \forall Alt \in \{1;2\}$$

*Number of aggregations in the planning horizon for each alternative*

$$EC_{Alt,i,d_{Alt}*CL_{Alt}} = \sum_{t=(d_{Alt}-1)*CL_{Alt}}^{t=d_{Alt}*CL_{Alt}} FD_t, \forall d_{Alt} \in \{1; \dots; n_{Alt}\}$$

*EC<sub>Alt,i,t</sub> represent the delivery plan for each alternative, items and period*

For each alternative, a demand  $D_{i,t}$  equal to the delivery plan for each alternative is

extract and treated by the model:

$$D_{i,t} = EC_{Alt,i,t} \forall i \in ITEMS, \forall t \in [1: HP]$$

# 6. production planning model usage

Bills of Materials

Row	Column1	creche	salon	sdj	chaise	table	meuble	vis	bois_brut
	String15	Int64	Int64	Int64	Int64	Int64	Int64	Int64	Int64
1	creche	0	0	0	8	2	1	0	0
2	salon	0	0	0	4	2	2	0	0
3	sdj	0	0	0	10	0	3	0	0
4	chaise	0	0	0	0	0	0	4	1
5	table	0	0	0	0	0	0	4	1
6	meuble	0	0	0	0	0	0	6	2
7	vis	0	0	0	0	0	0	0	0
8	bois_brut	0	0	0	0	0	0	0	0

Items sourcing cost

Row	ITEMS	cost
	String15	Int64
1	creche	2
2	salon	1
3	sdj	3
4	chaise	1
5	table	2
6	meuble	2
7	vis	3
8	bois_brut	2

Items backorder cost

Row	ITEMS	cost
	String15	Int64
1	creche	100
2	salon	100
3	sdj	100
4	chaise	0
5	table	0
6	meuble	0
7	vis	0
8	bois_brut	0

Routes between product and resources

Row	Column1	assemblage	production	supplier
	String15	Int64	Int64	Int64
1	creche	1	0	0
2	salon	1	0	0
3	sdj	1	0	0
4	chaise	0	1	0
5	table	0	1	0
6	meuble	0	1	0
7	vis	0	0	1
8	bois_brut	0	0	1

Resources capacity

Row	Ressource	capacity
	String15	Int64
1	assemblage	50
2	production	120
3	supplier	99999

Items sale price

Row	ITEMS	saleprice
	String15	Int64
1	creche	1000
2	salon	1000
3	sdj	1000
4	chaise	0
5	table	0
6	meuble	0
7	vis	0
8	bois_brut	0

Items inventory cost

Row	ITEMS	cost
	String15	Int64
1	creche	5
2	salon	5
3	sdj	5
4	chaise	5
5	table	5
6	meuble	5
7	vis	5
8	bois_brut	5

## 6. production planning model

$$\text{maximize } \sum_{t=1}^{HP} \left[ \sum_i pv_i Tr_{i,t} - \sum_i ic_i INV_{i,t} - \sum_i bc_i BO_{i,t} - \sum_i c_i X_{i,t} \right] \quad (1)$$

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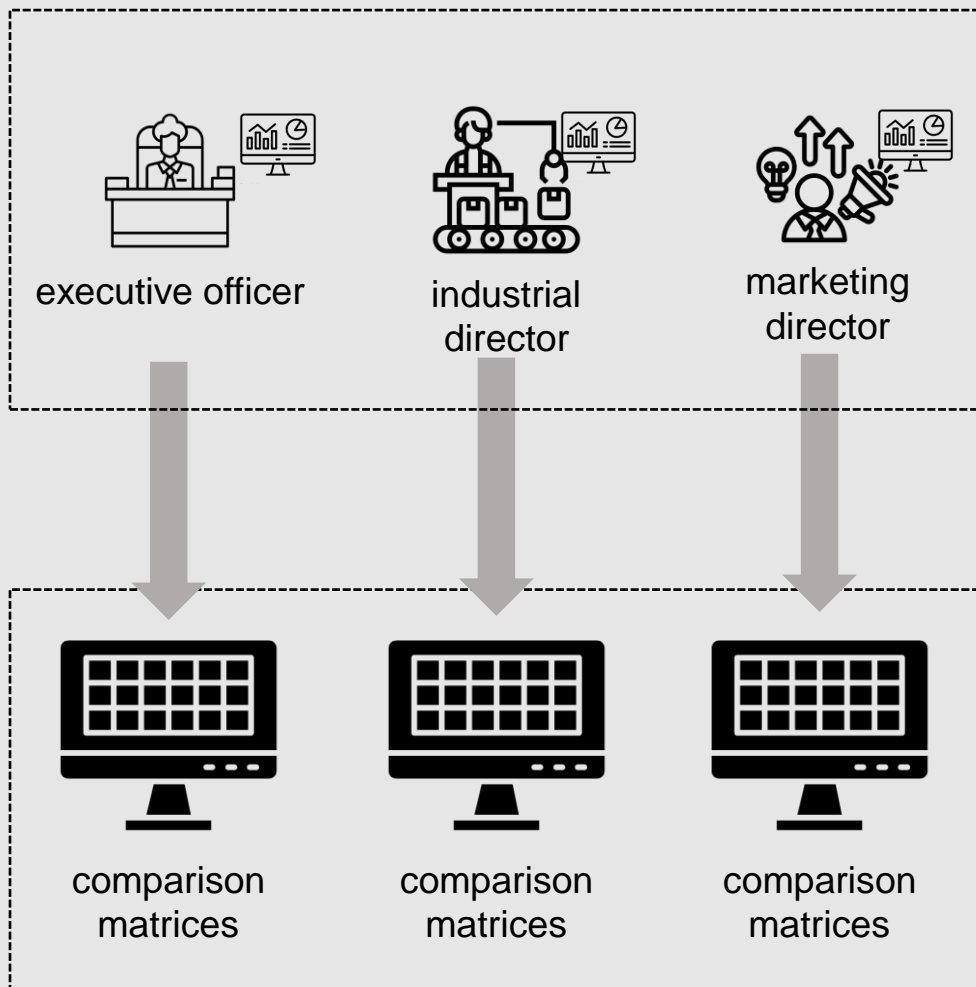
## 6. production planning model usage

	<b>Executive officer</b>	<b>Industrial director</b>	<b>Marketing director</b>
<b>Inventory impact</b>	<b>Global inventory cost</b>  $\sum_t INV_{i,t} * ic_i + BO_{i,t} * bc$	<b>Inventory quantity</b>  $\sum_t INV_{i,t}$	<b>Back-order quantity</b>  $\sum_t BO_{i,t}$
<b>Corporate Social Responsibility (CSR) performance</b>	<b>CO2e/unit of added value</b>  $\sum_t \sum_i \left( \frac{D_{i,t}}{CT} \right) * 772$	<b>M3 lost by truck</b>  $\sum_t \sum_i \left( \frac{D_{i,t}}{CT} \right) * CT - D_{i,t}$	<b>CO2e/unit of added value</b>  $\sum_t \sum_i \frac{D_{i,t}}{CT} * 772$
<b>Client satisfaction</b>	<b>Delivery time</b>  $\overline{FD_{i,t} - D_{i,t}}, \forall i \in ITEMS, \forall t \in \{1:HP\}$	<b>Delivery time</b>  $\overline{FD_{i,t} - D_{i,t}}, \forall i \in ITEMS, \forall t \in \{1:HP\}$	<b>Delivery time</b>  $\overline{FD_{i,t} - D_{i,t}}, \forall i \in ITEMS, \forall t \in \{1:HP\}$



## 6. production planning model usage

	<b>Executive officer</b>	<b>Industrial director</b>	<b>Marketing director</b>
<b>Inventory impact</b>	<b>Global inventory cost</b>  ALT.1 : 93 211 euros  ALT.2 : 95 744 euros	<b>Inventory quantity</b>  ALT.1 :514 end-items + 40 produced items  ALT.2 :834 end-items + 603 produced items	<b>Back-order quantity</b>  ALT.1 :309 end-items  ALT.2 :21 end-items
<b>Corporate Social Responsibility (CSR) performance</b>	<b>CO2e/unit of added value</b>  ALT.1 :172.6 CO2e/UVA  ALT.2 :184.9 CO2e/UVA	<b>M3 lost by truck</b>  ALT.1 :0,52 m3  ALT.2 :0,825 m3	<b>CO2e/unit of added value</b>  ALT.1 :172.6 CO2e/UVA  ALT.2 :184.9 CO2e/UVA
<b>Client satisfaction</b>	<b>Delivery time</b>  ALT.1 :1,49 week  ALT.2 : <1 week	<b>Delivery time</b>  ALT.1 :1,49 week  ALT.2 : <1 week	<b>Delivery time</b>  ALT.1 :1,49 week  ALT.2 : <1 week



## AHP METHOD PROCESS

1. Matrices aggregation

$$a_{i,j} = \frac{1}{n} * (a_{dec1} + \dots + a_{decn}) \quad (6)$$

2. Matrices normalization

$$a_{i,j}^{norm} = \frac{a_{i,j}}{\sum_{i=1}^n a_{i,j}} \quad (7)$$

3. Computation of priority vector

$$w_i = \frac{1}{n} \sum_{j=1}^n a_{i,j}^{norm} \quad (8)$$

4. Consistency ratio

5. Ranking of alternatives



### AHP Method implemented in Julia result

```
Poids des critères : [0.333333333333333, 0.333333333333333, 0.333333333333333]
Taux de cohérence pour le critère 1 : NaN
Taux de cohérence pour le critère 2 : NaN
Taux de cohérence pour le critère 3 : NaN

Classement final des alternatives :
Alternative : Alternative 2, Poids : 0.5020163109214799
Alternative : Alternative 1, Poids : 0.49798368907852

Matrices pour chaque critère :
Matrice pour le critère 1:
[1.0 1.289231989389298; 0.7756555904835206 1.0]
Matrice pour le critère 2:
[1.0 2.7144176165949063; 0.36840314986403866 1.0]
Matrice pour le critère 3:
[1.0 0.25; 3.999999999999996 1.0]

Matrices normalisées pour chaque critère :
Matrice normalisée pour le critère 1:
[0.5631722758396489 0.5631722758396489; 0.43682772416035104 0.43682772416035104]
Matrice normalisée pour le critère 2:
[0.7307787913959111 0.7307787913959111; 0.2692212086040889 0.2692212086040889]
Matrice normalisée pour le critère 3:
[0.2 0.2; 0.7999999999999999 0.8]

Vecteurs de priorités pour chaque critère :
Critère 1: [0.5631722758396489, 0.43682772416035104]
Critère 2: [0.7307787913959111, 0.2692212086040889]
Critère 3: [0.2, 0.8]
```

## 7. perspectives



Take care of  
the human  
behavior  
facing  
uncertainty



Improve our  
model and  
use it with a  
user interface  
tool

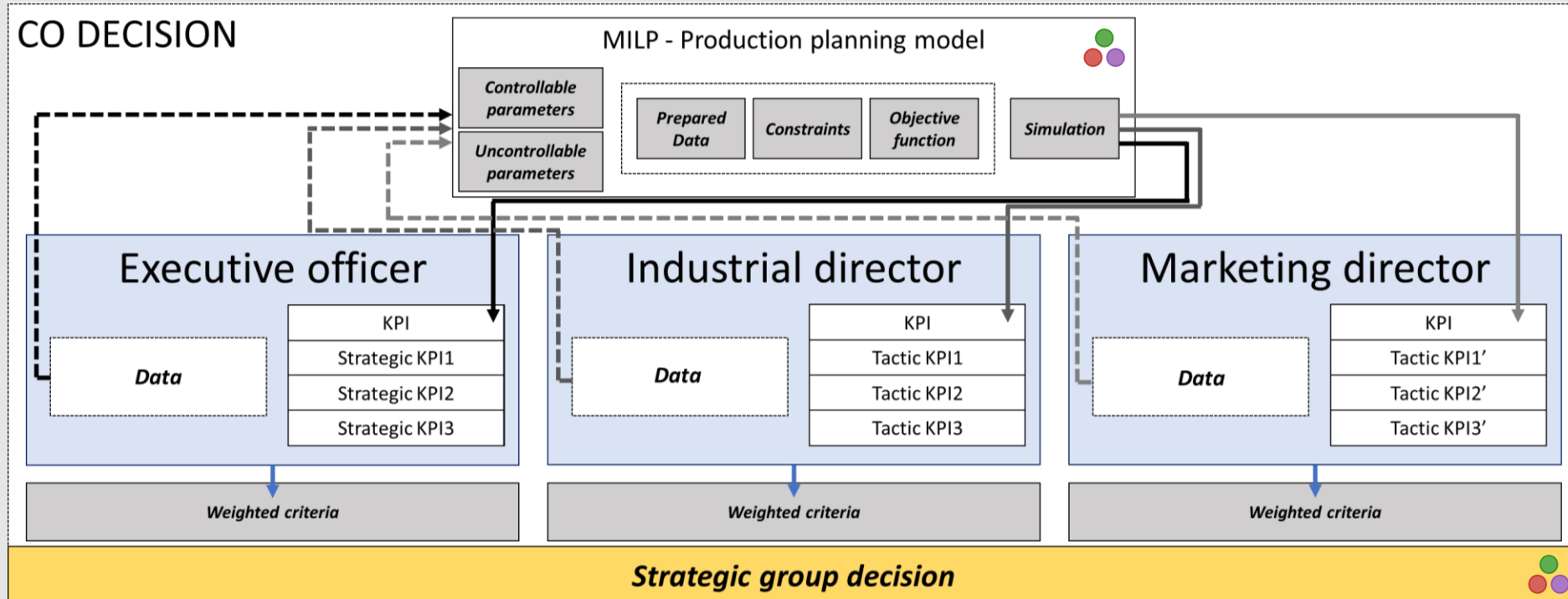


Implement  
different  
decision  
support  
systems

?

**Solutions you use ?**

# 7. conclusion



# Julia for simulation using a planning model for helping SMEs in Decision Making

## Thanks !

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- **GDNICDSST 2024 : Poster** – *“Preference Selection Dashboard for SMEs in Industry 5.0: Integrating Data from Varied Hierarchical Levels and Simulating Diverse Behaviors facing Uncertainty”*
- **EURO Journal on Decision Process 2024 : Article** - *“Adapting SMEs to the Challenges of Industry 4.0 and 5.0: a preference selection framework integrating Data from Varied Hierarchical Levels”* (submitted)

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